

ANPEC Electronics Corporation

2022 Q4 Earnings Conference

2023.03.15

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Agenda



Company Profile

Product & Strategy

Financial Results

Q & A

Company Profile








Product & Strategy

Financial Results

Q & A

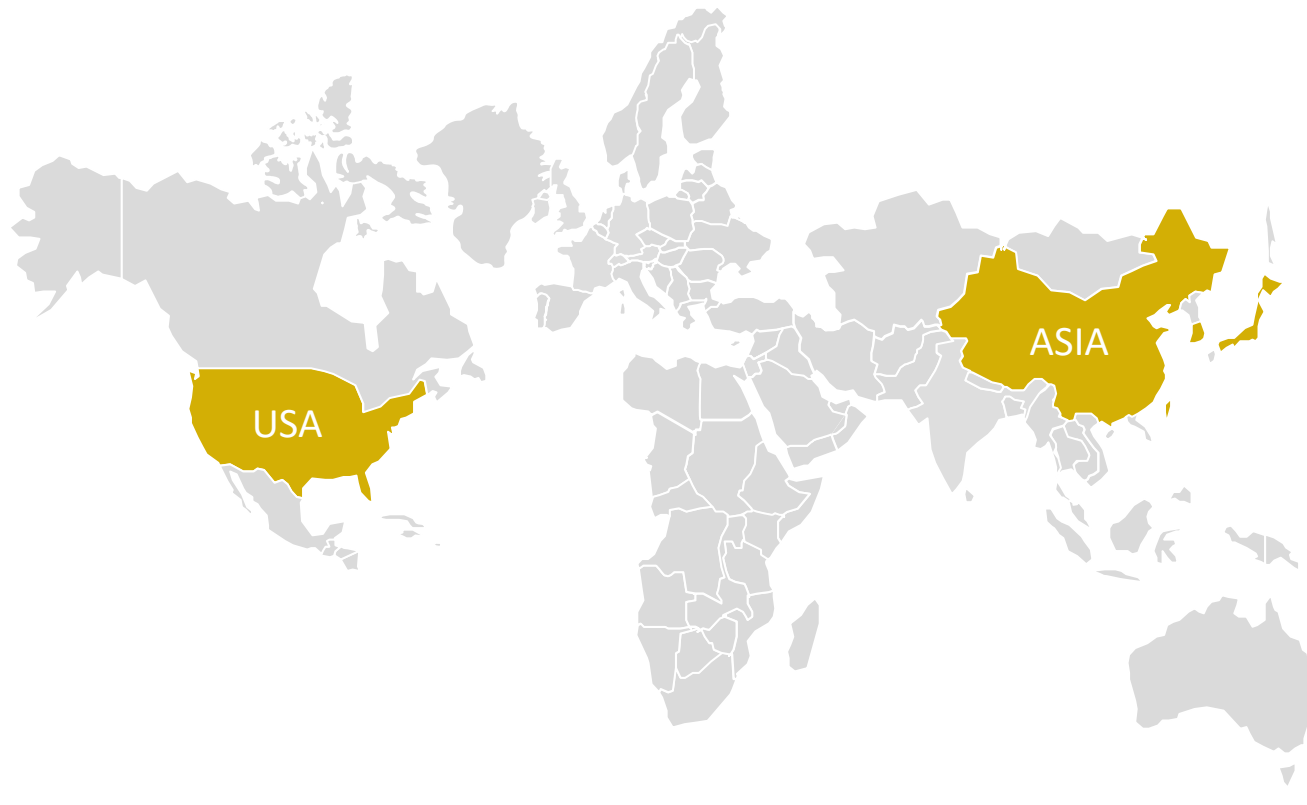
ABOUT ANPEC



-  **Establishment** : 10/1997
-  **Capital** : US\$24.1M (Dec 2022)
-  **Employees** : 396 (Worldwide)
-  **Stock symbol** : 6138
-  **Mixed-Signal & Power/Analog IC Fabless Design House in Taiwan**
-  **Headquarter** :
Hsinchu Science Park, Taiwan
-  **Office** :
Taipei & Kaohsiung, Taiwan
Suzhou & Shenzhen, China
Los Angeles, USA
Bundang, Korea



HUMAN RESOURCE



USA

Los Angeles, USA

ASIA

Hsinchu, Taiwan (HQ, R&D)

Taipei, Taiwan

Kaohsiung, Taiwan

Shenzhen, China

Suzhou, China (R&D)

Bundang, Korea

Tokyo, Japan

01 396 employees worldwide

02 140 employees in R&D

03 2 design centers

04 6 sales offices/disti/ reps in 4 countries

ANPEC Electronics Corporation



ANPEC Owned (Taiwan)

Stock symbol: 6435

Discrete Device

MOSFET
IGBT



(Taiwan)

Stock symbol: 6138

IC Solution

Power Management
Motor Driver
LED Driver
Audio
Optical



ANPEC Owned (China)

IC Solution

Power Management
LED Driver
China Service

VISION & MISSION

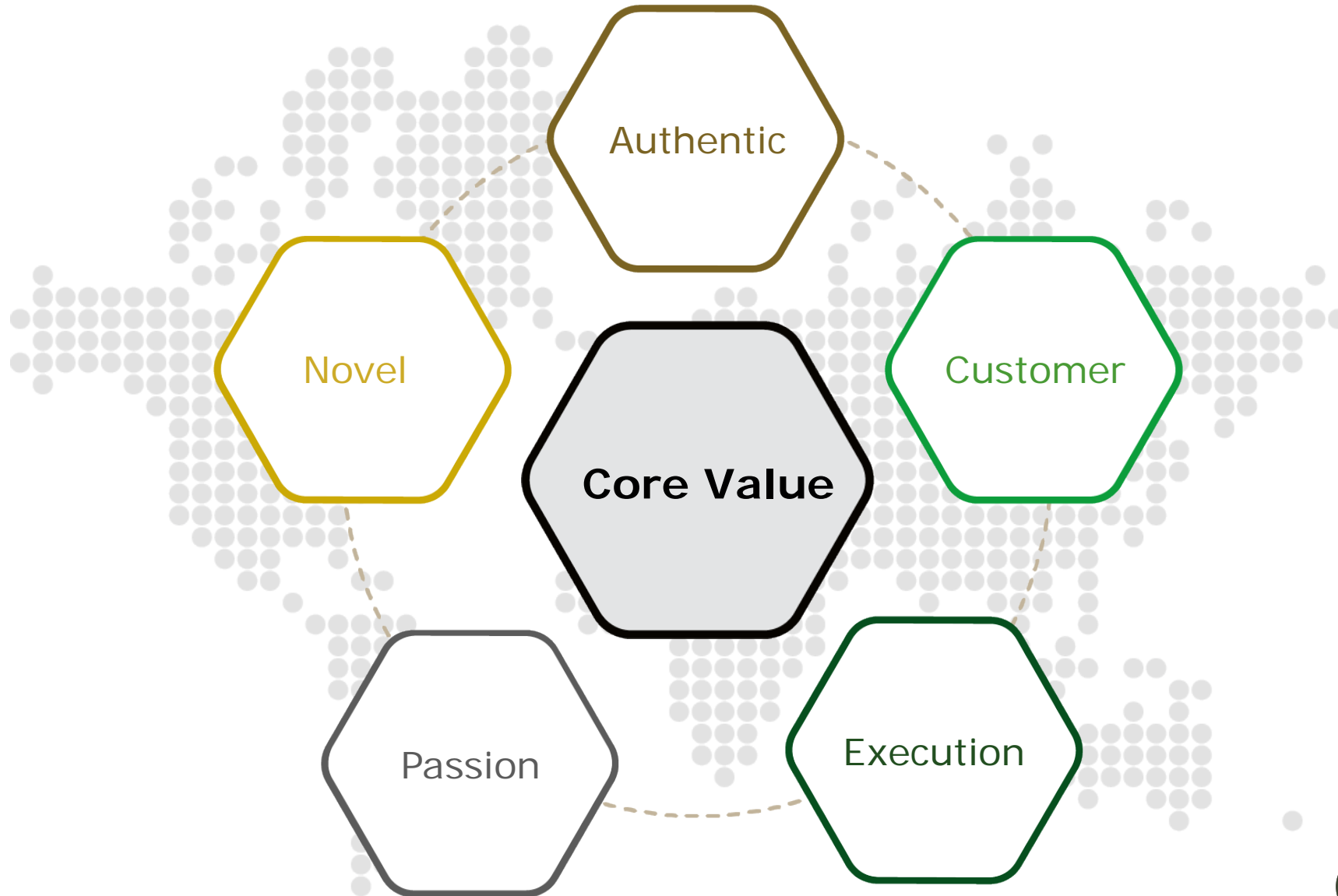
Mission

- To be the **leader** in analog & mix-signal IC industry, and the major provider in the global market
- Enhance the analog & mix-signal IC design capability of Taiwan IC Industry
- Establish a better working environment for employees

Mission

- Provide **diversified product mix & total solutions** to fulfill customer demands
- Establish win-win model with customers, share holders, employees and suppliers through **continual improvement & value-added** growth

CORE VALUE

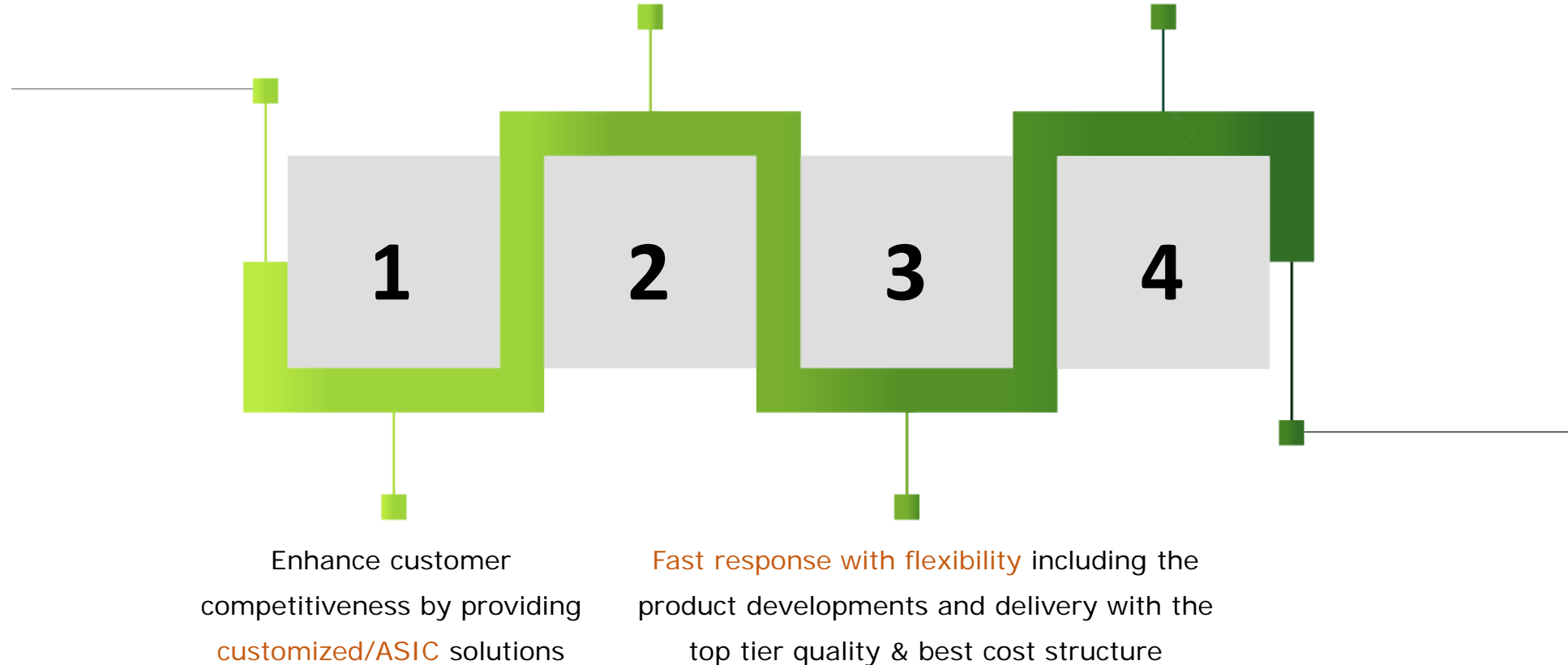


CORE COMPETITIVE ADVANTAGE



Provide **power management, motor driver, audio Codec & amplifier, LED driver, sensor & discrete power devices**. Support total solutions and one-stop-shopping

Provide both **original & compatible** solutions to fulfill the requirements of all segments



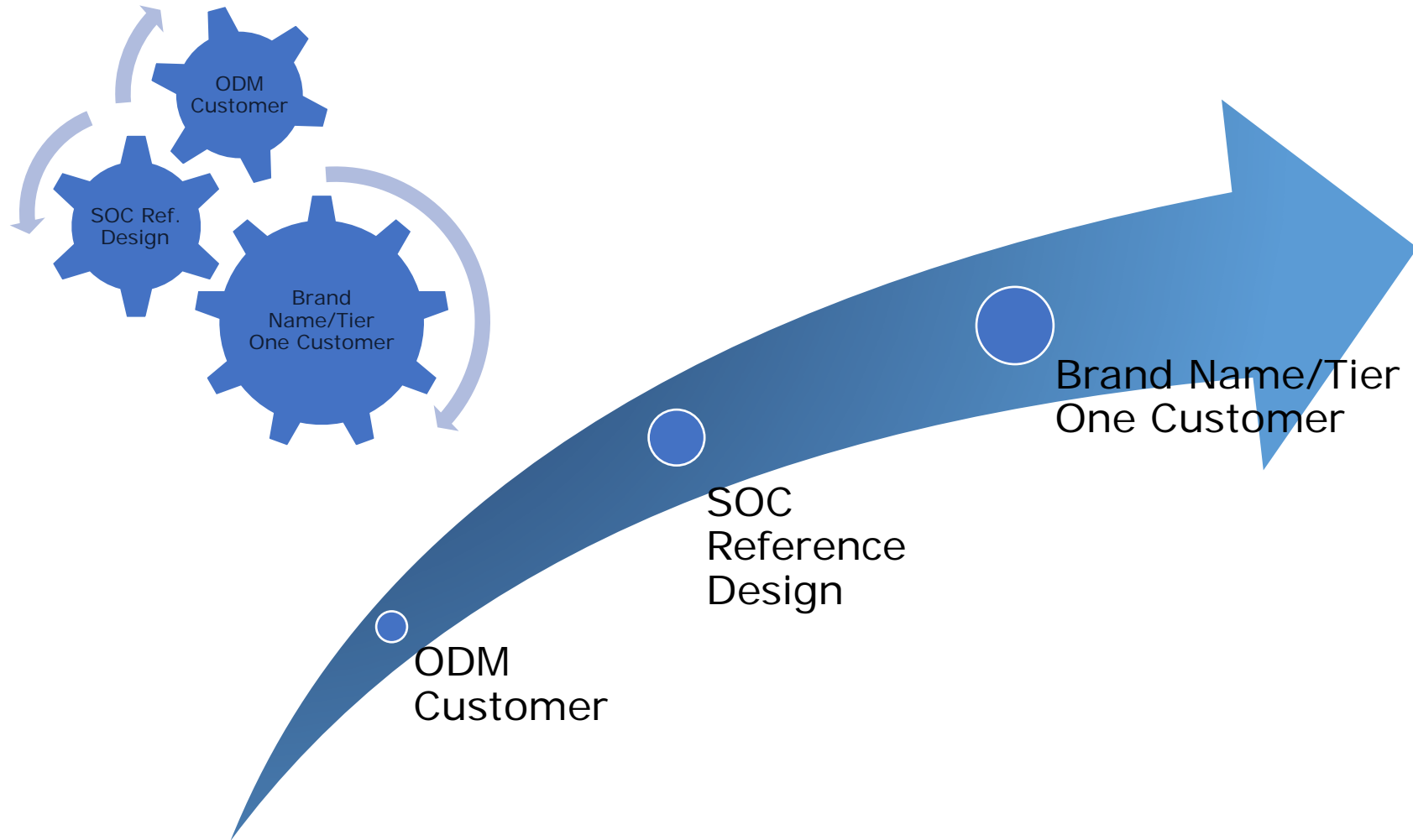
Company Profile

Product & Strategy

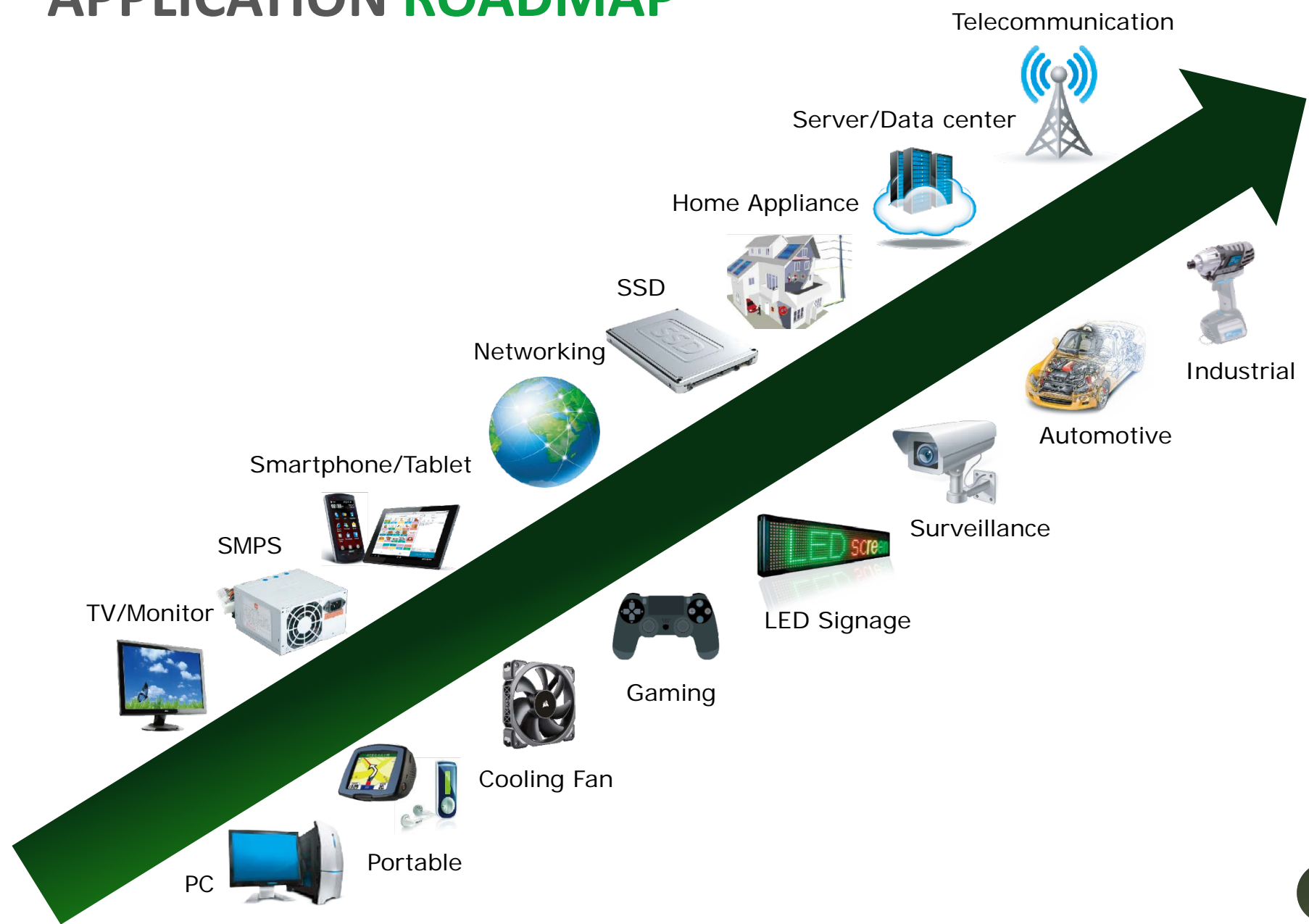
Financial Results

Q & A

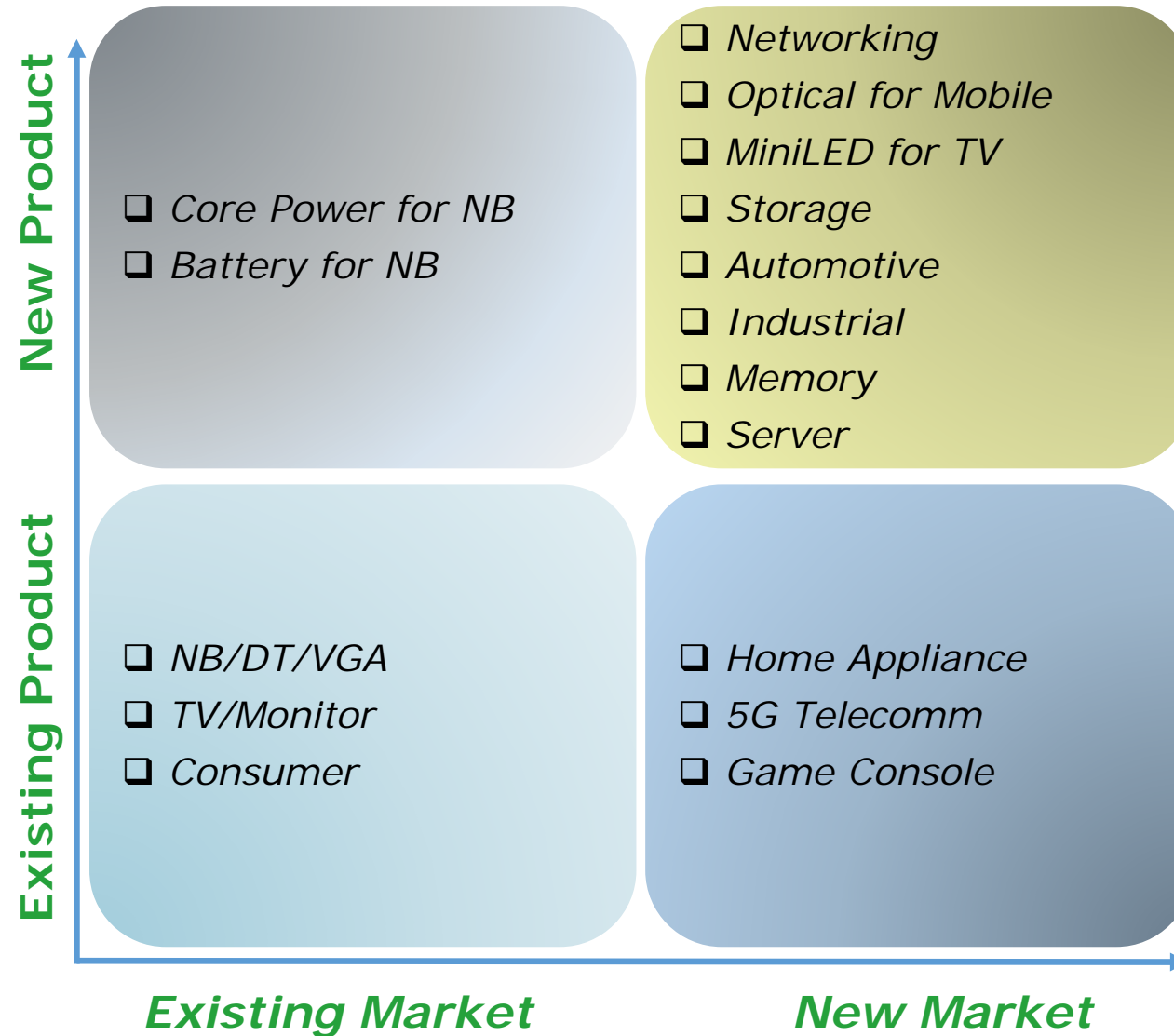
CUSTOMER STRATEGY



APPLICATION ROADMAP



GROWTH MOMENTUM



PRODUCT FOCUS

Motor Driver IC

- Fan Motor Driver
- BLDC Motor Driver
- Intelligent Motor Driver (uP embedded)
- Hall-effect Sensor

Power Management IC

- PMIC
- Intelligent Power IC (uP embedded)
- Battery Charger
- Wireless Charger
- UHD Converter
- Dr.MOS
- DPWM

Discrete Power Device

**Subsidiary - Sinopower Semi.*

- MOSFET
- UHV MOSFET
- Low-QR MOSFET
- Split-gate MOSFET
- IGBT

Optical IC

- Ambient-light Sensor
- Proximity Sensor
- Spectrum Sensor
- Optical Isolator

LED Driver IC

- Local-dimming MiniLED Driver
- Intelligent Local-dimming Driver (uP embedded)
- LCD backlight LED driver
- VCSEL/IR LED driver

Audio IC

- High-power Digital Amp
- Codec
- Audio Sub-system
- Low-noise headphone Amp

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CONSOLIDATED BALANCE SHEETS & KEY INDICES

單位:新台幣仟元 Unit:NT\$ thousand

資產負債表項目 Selected Items from BS	2022/12/31		2021/12/31	
	金額 Amount	%	金額 Amount	%
現金及有價金融商品投資 Cash & Marketable Securities	2,107,451	35%	2,404,419	42%
應收款項 Accounts Receivable	739,470	12%	1,400,537	25%
存貨 Inventories	1,592,919	26%	774,517	14%
不動產、廠房及設備 Net PP&E	688,612	11%	570,955	10%
資產總計 Total Assets	6,063,687	100%	5,687,217	100%
應付款項 Accounts Payable	391,293	6%	729,867	13%
負債總計 Total Liabilities	1,953,489	32%	2,084,002	37%
權益總計 Total Shareholders' Equity	4,110,198	68%	3,603,215	63%

重要財務務指標 Key Indices

平均收現日數 A/R Turnover Days	61	68
平均銷貨日數 Inventory Turnover Days	128	75

CONSOLIDATED INCOME STATEMENT-YoY

單位:新台幣仟元 Unit:NT\$ thousand

	2022		2021		YoY
	Amount	%	Amount	%	↑(↓)%
銷貨收入 Net Sales	6,381,606	100%	6,762,316	100%	(6%)
毛利 Gross Margin	2,625,913	41%	2,537,535	38%	3%
營業費用 Operating Exp.	1,255,944	20%	1,165,495	17%	8%
營業利益 Operating Income	1,379,962	22%	1,388,502	21%	(1%)
稅前淨利 Income Before Income Tax	1,524,082	24%	1,452,085	21%	5%
稅後淨利 Net Income	1,217,313	19%	1,173,732	17%	4%
淨利(損)歸屬於 NET INCOME (LOSS) ATTRIBUTABLE TO:					
--本公司業主淨利 -Shareholders of the Parent Company	963,604	79%	929,171	79%	4%
--非控制權益淨利 -Noncontrolling interests	253,709	21%	244,561	21%	
每股盈餘 EPS	13.30		12.90		

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