



ANPEC Electronics Corporation

2020 Q4 Earnings Conference

March 2021

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This presentation contains forward-looking statements and these forward-looking statements are subject to risks, uncertainties and assumptions. The unexpected circumstance arise may cause the differences between the actual results and the company's expectations.

The forward-looking statements provided in this presentation is reflected by ANPEC current operation status and forward-looking assumptions. ANPEC shall not bear any liabilities for the differences between the actual results impacted by the external factors and company's early expectation.

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Agenda

Company Profile

Product & Strategy

Financial Results

Q & A

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Financial Results

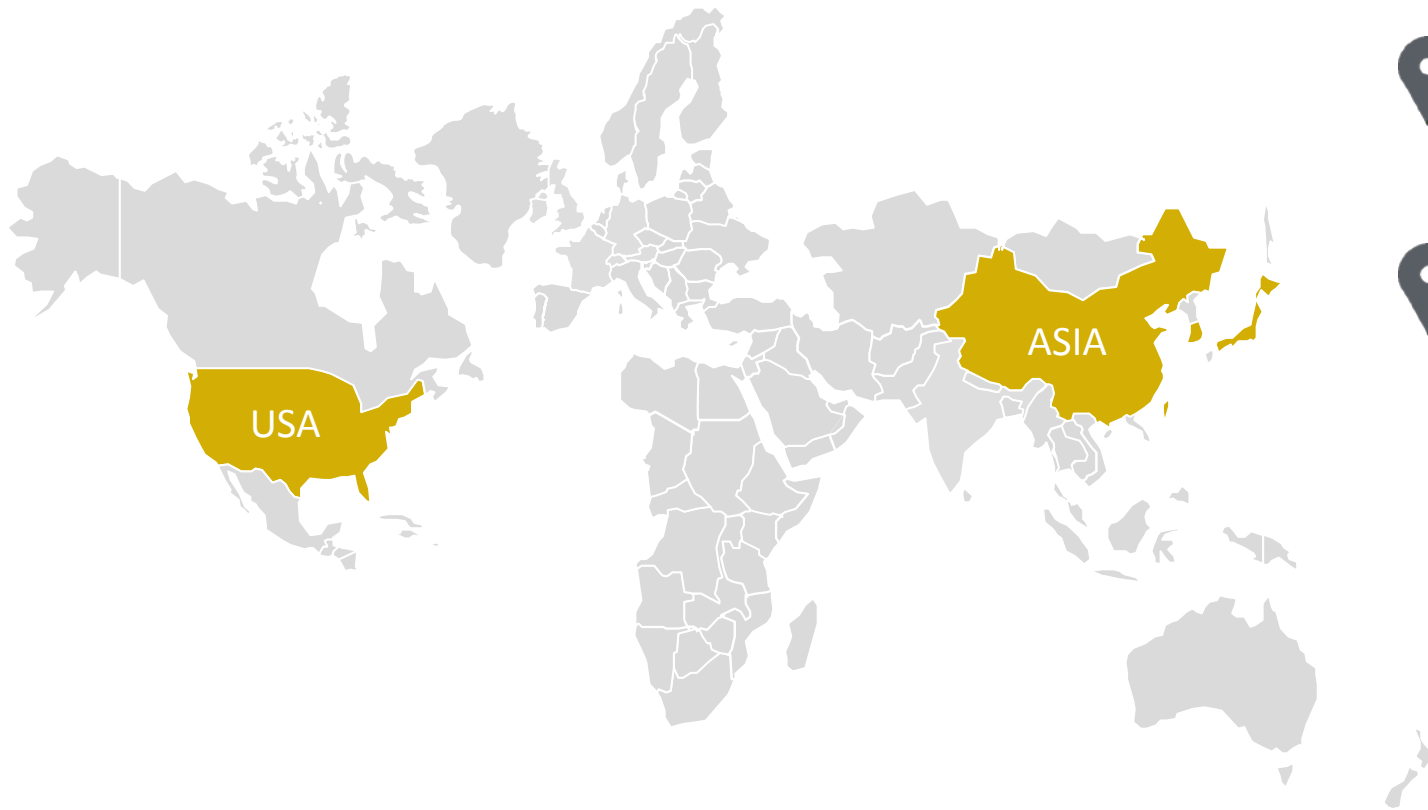
Q & A

ABOUT ANPEC

-  **Establishment** : 10/1997
-  **Capital** : US\$26M (Feb 2021)
-  **Employees** : 379 (Worldwide)
-  **Stock symbol** : 6138
-  **Mixed-Signal & Power / Analog IC Fabless Design House in Taiwan**
-  **Headquarter** :
Hsinchu Science Park, Taiwan
-  **Branch Office** :
Taipei & Kaohsiung, Taiwan
Suzhou & Shenzhen, China
Los Angeles, USA
Bundang, Korea



HUMAN RESOURCE



USA

Los Angeles, USA

ASIA

Hsinchu, Taiwan (HQ, R&D)

Taipei, Taiwan

Kaohsiung, Taiwan

Shenzhen, China

Suzhou, China (R&D)

Bundang, Korea

Tokyo, Japan

01 379 employees worldwide

03 2 design centers

02 140 employees in R&D

04 6 sales offices/disti/ reps in 4 countries

ANPEC Electronics Corporation



ANPEC Owned (Taiwan)

Stock symbol: 6435

Discrete Device

MOSFET
IGBT



(Taiwan)

Stock symbol: 6138

IC Solution

Power Management
Motor Driver
Audio
Sensor



ANPEC Owned (China)

IC Solution

Power Management
LED Signage
China Service

VISION & MISSION

Mission

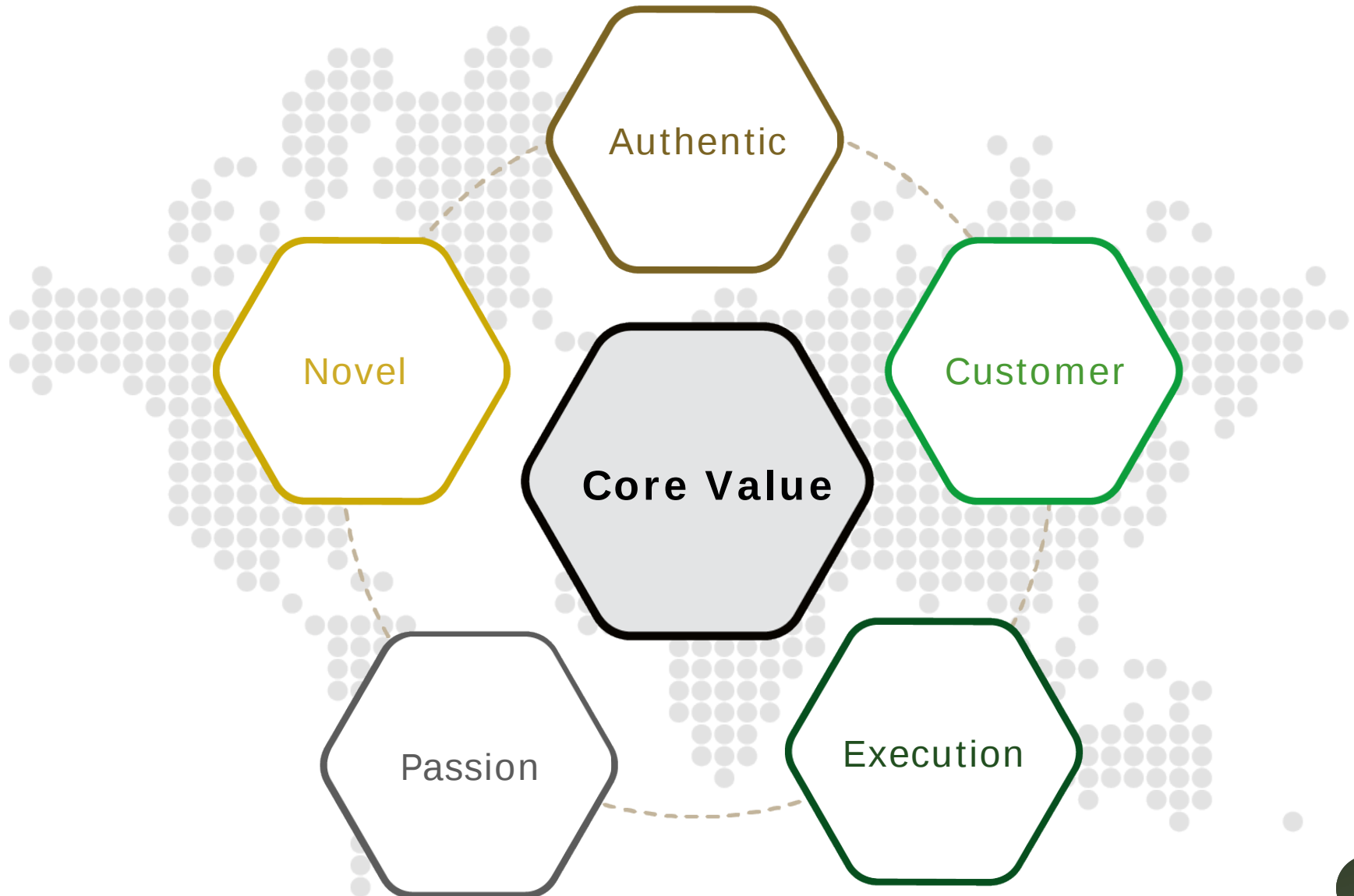
- Provide diversified and complete solutions to fulfill customer demands
- Establish win-win model with customers, share holders, employees and suppliers through continuous & value-added growth

Vision

- To be the leader in analog & mix-signal IC industry, and the major provider in the global market
- Enhance the analog & mix-signal IC design capability of Taiwan IC Industry
- Establish a better working environment for employees



CORE VALUE



CORE COMPETENCE



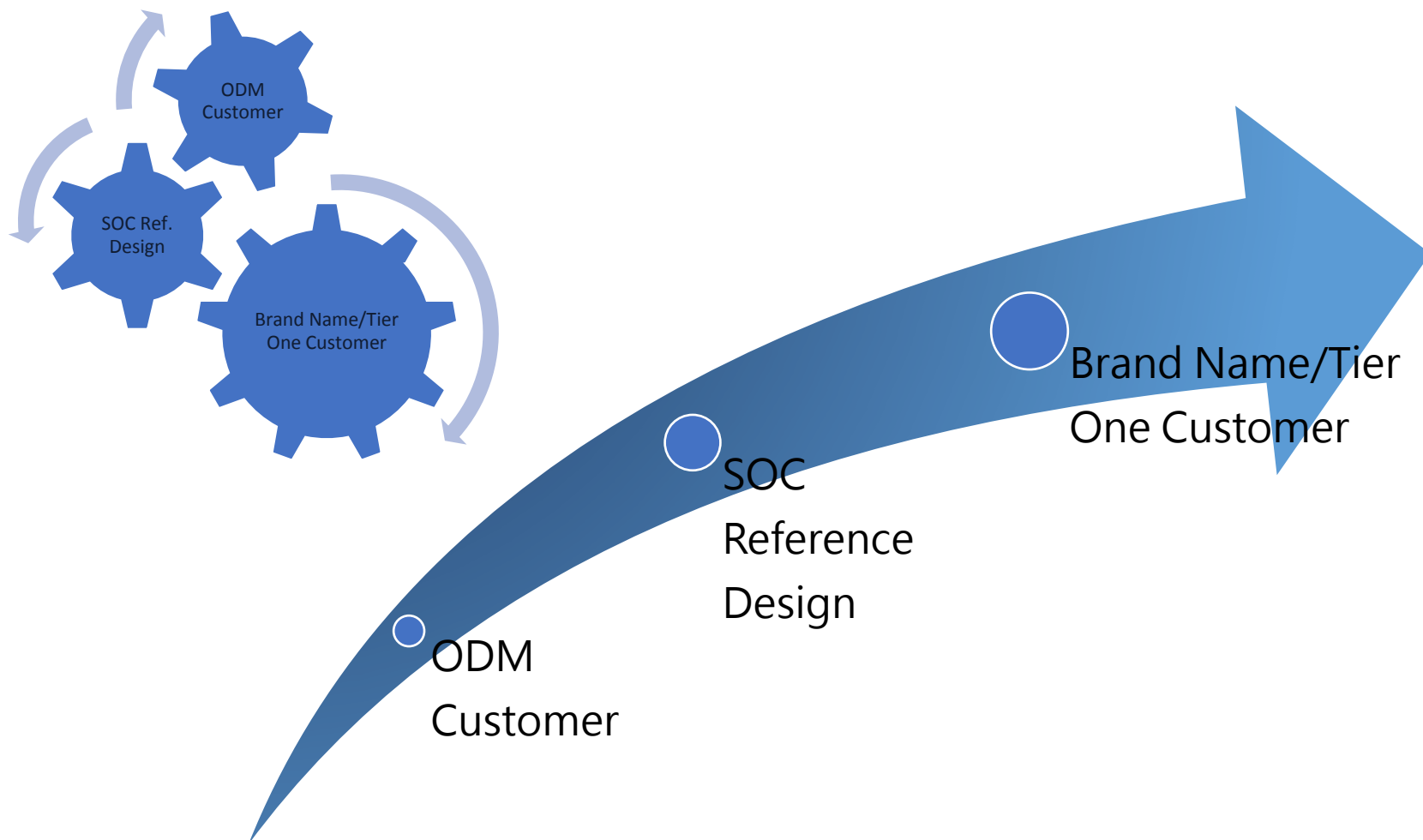
Company Profile

Product & Strategy

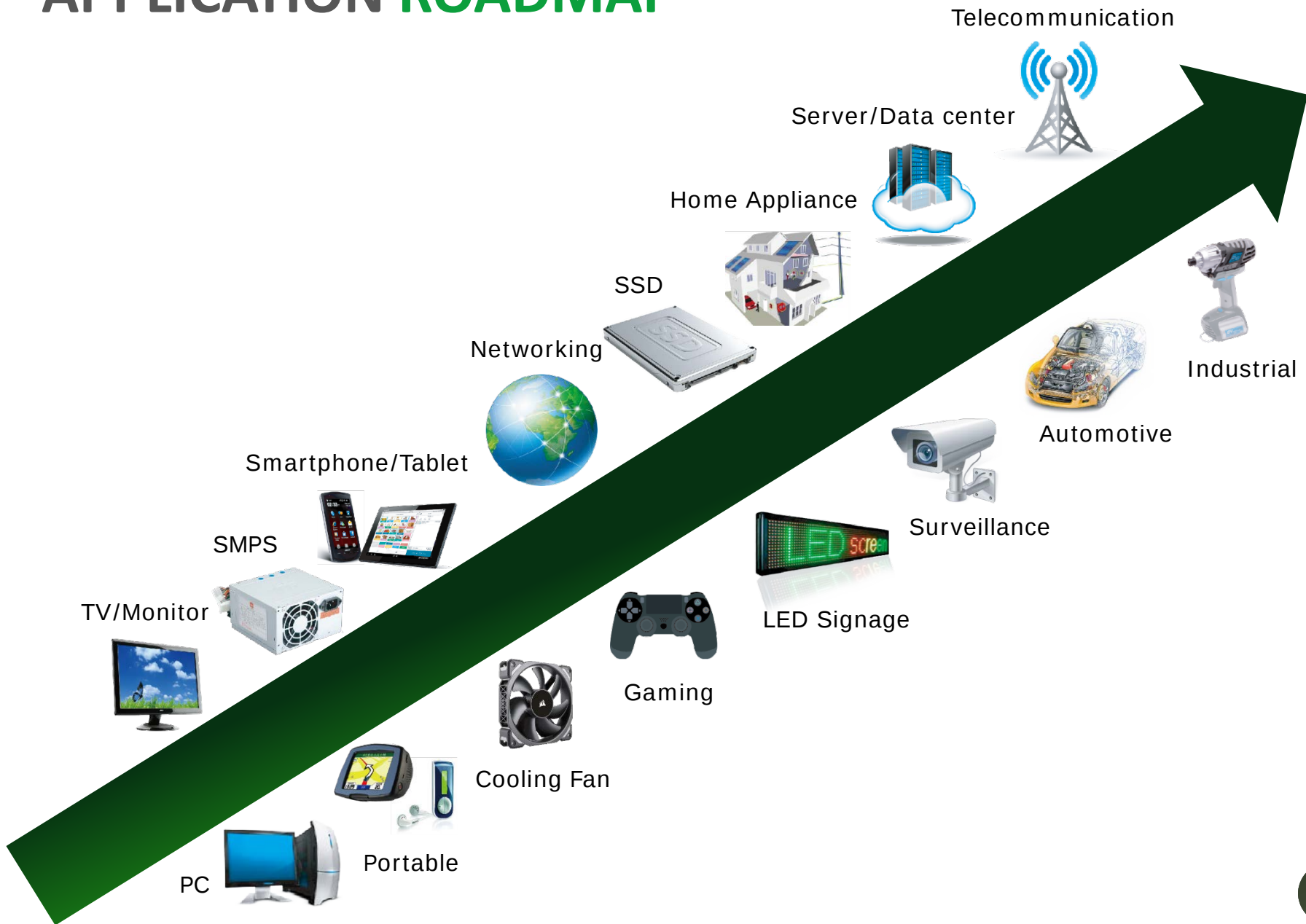
Financial Results

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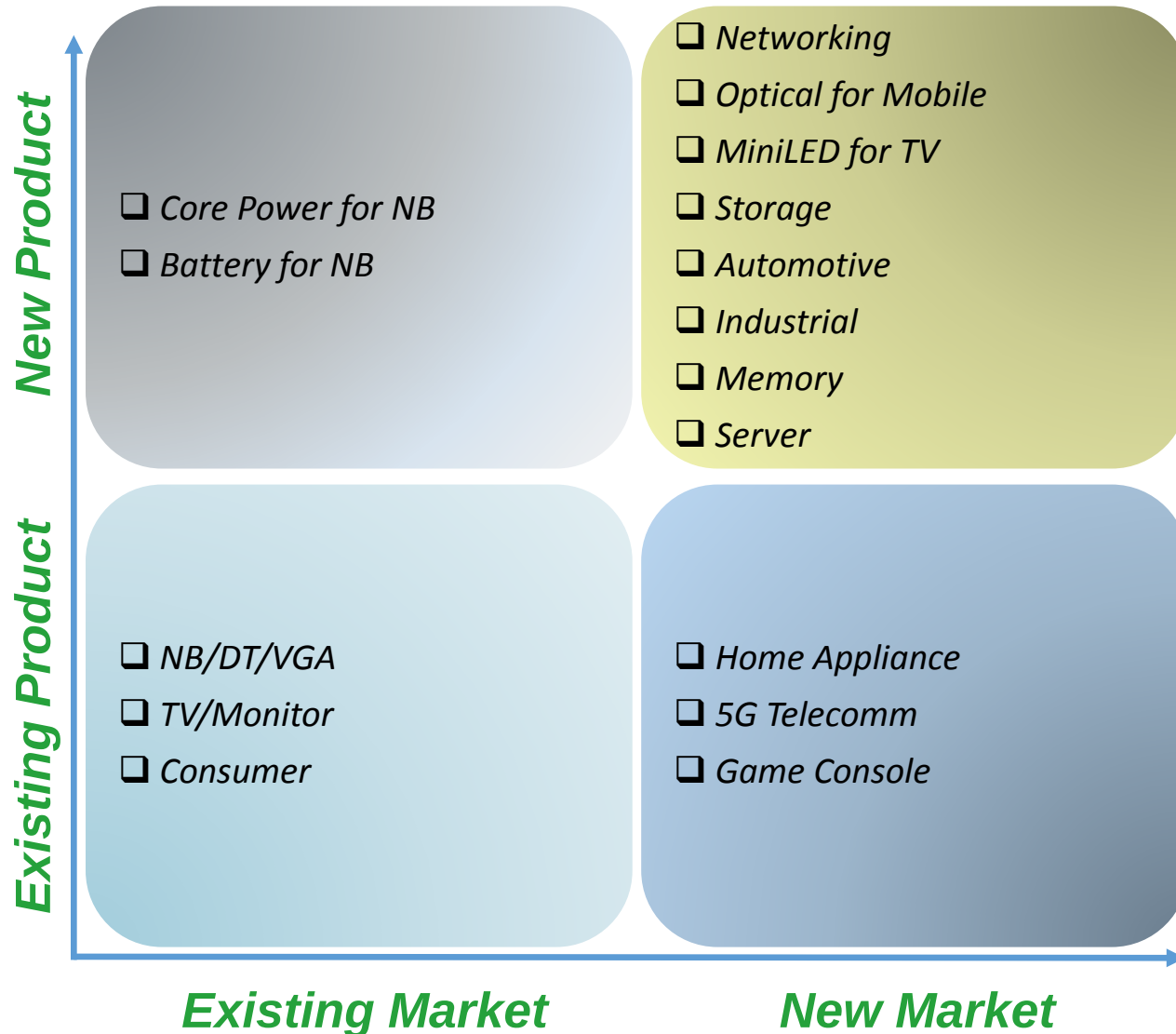
CUSTOMER STRATEGY



APPLICATION ROADMAP



GROWTH MOMENTUM



PRODUCT FOCUS

Motor Driver IC

- Fan Motor Driver
- BLDC Motor Driver
- Intelligent Motor Driver (uP embedded)
- Hall-effect Sensor

Power Management IC

- PMIC
- Intelligent Power IC (uP embedded)
- Battery Charger
- Wireless Charger
- UHD Converter
- Dr.MOS
- DPWM

Discrete Power Device

**Subsidiary - Sinopower Semi.*

- MOSFET
- UHV MOSFET
- Low-QR MOSFET
- Split-gate MOSFET
- IGBT

Optical IC

- Ambient-light Sensor
- Proximity Sensor
- Spectrum Sensor
- Optical Isolator

Audio IC

- High-power Digital Amp
- Codec
- Audio Sub-system
- Low-noise headphone Amp

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BALANCE SHEETS & KEY INDICES

資產負債表及重要財務指標

Consolidated Balance Sheets & Key Indices

單位:新台幣仟元 Unit:NT\$ thousand

資產負債表項目 Selected Items from BS	2020/12/31		2019/12/31			
	金額	Amount	%	金額	Amount	%
現金及有價金融商品投資 Cash & Marketable Securities		1,258,218	31%		916,736	24%
應收款項 Accounts Receivable		1,106,265	27%		1,059,937	28%
存貨 Inventories		725,255	18%		1,051,212	27%
不動產、廠房及設備 Net PP&E		552,716	14%		389,835	10%
資產總計 Total Assets		4,024,527	100%		3,828,524	100%
應付款項 Accounts Payable		550,561	14%		589,439	15%
負債總計 Total Liabilities		1,214,248	30%		1,272,765	33%
權益總計 Total Shareholders' Equity		2,810,279	70%		2,555,759	67%

重要財務指標 Key Indices

平均收現日數 A/R Turnover Days	73	84
平均銷貨日數 Inventory Turnover Days	96	120

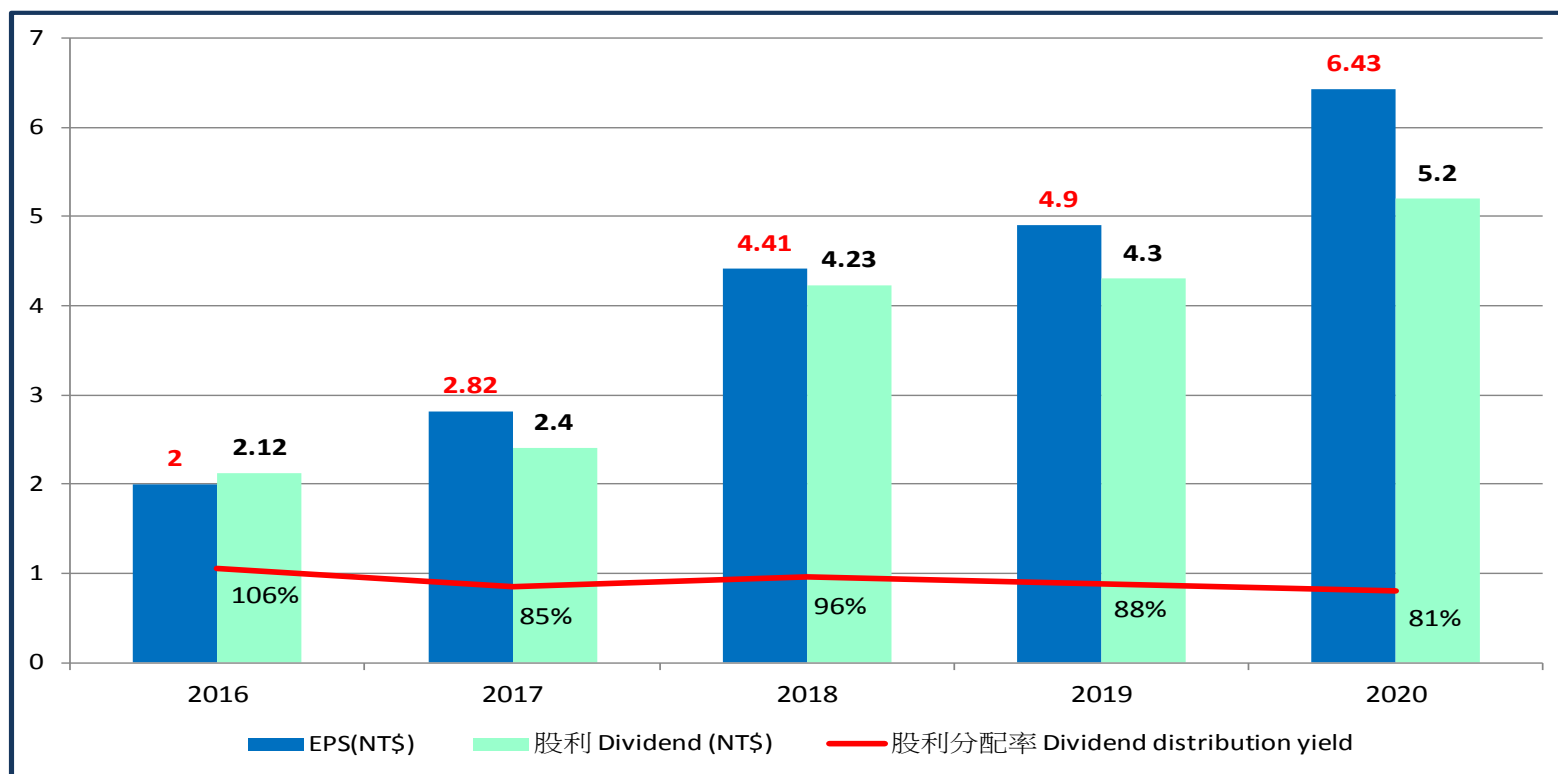
CONSOLIDATED INCOME STATEMENT-YoY

合併綜合損益表 Consolidated Income Statement - Y O Y

單位:新台幣仟元 Unit:NT\$ thousand

	2020		2019		Y o Y
	Amount	%	Amount	%	↑ %
銷貨收入 Net Sales	5,389,874	100%	4,545,707	100%	19%
毛利 Gross Margin	1,607,851	30%	1,375,810	30%	17%
營業費用 Operating Exp.	961,443	18%	926,159	20%	4%
稅前淨利 Income Before Income Tax	691,212	13%	504,936	11%	37%
稅後淨利 Net Income	585,818	11%	452,212	10%	30%
淨利(損)歸屬於 NET INCOME (LOSS) ATTRIBUTABLE TO:					
--本公司業主淨利 -Shareholders of the Parent Company	456,521	78%	345,121	76%	32%
--非控制權益淨利 -Noncontrolling interests	129,297	22%	107,091	24%	
每股盈餘 EPS	6.43		4.90		

DIVIDEND IN THE PAST FIVE YEARS



年度	2016	2017	2018	2019	2020
EPS(NT\$)	2	2.82	4.41	4.9	6.43
股利 Dividend (NT\$)	2.12	2.4	4.23	4.3	5.2
股利分配率 Dividend distribution yield	106%	85%	96%	88%	81%

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