



# ANPEC Electronics Corporation

2020年第四季法人說明會

*March 2021*

# 免責聲明

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**公司概況**

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# 公司簡介

 創立：10/1997

 資本額：NT\$730M (2/2021)

 員工人數：379 (Worldwide)

 股票#：6138

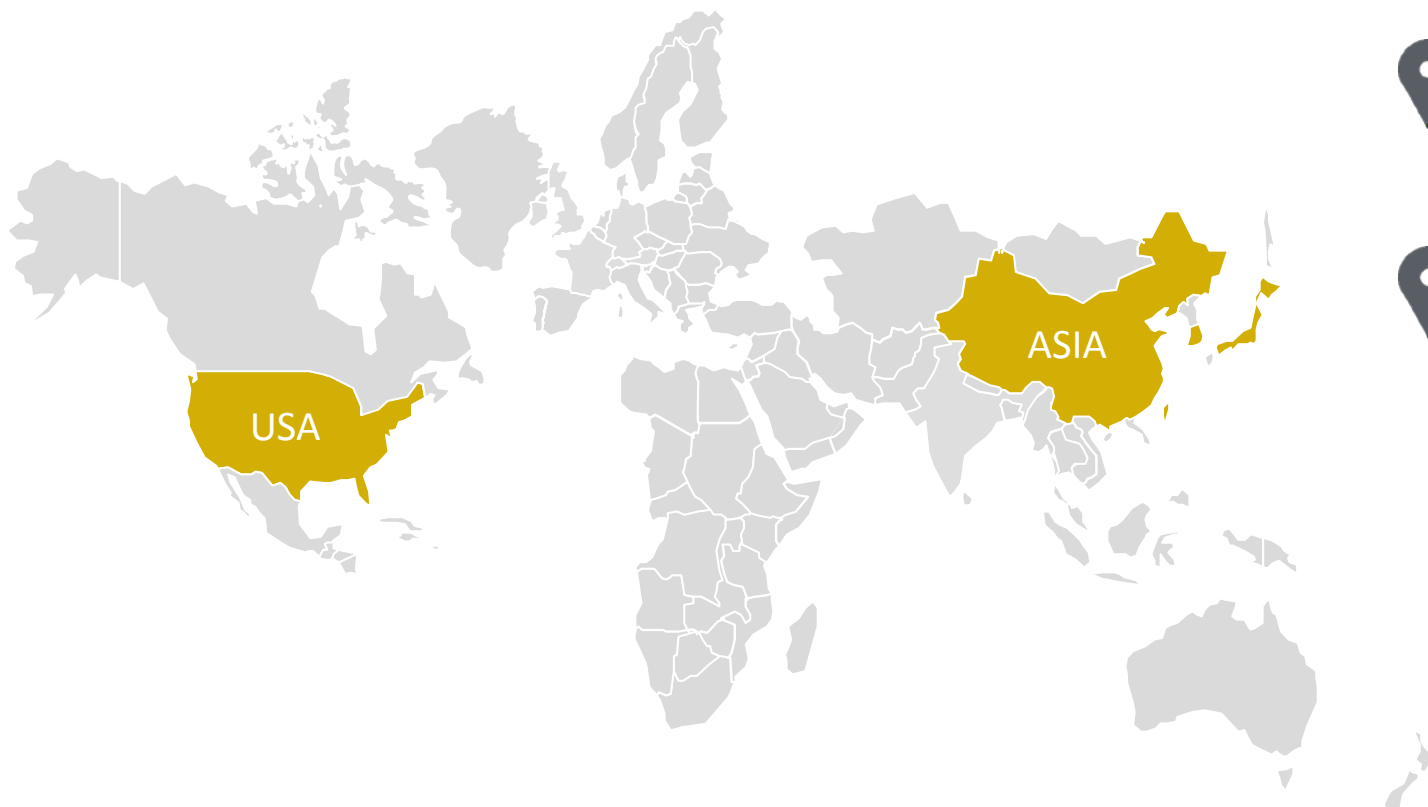
 **Mixed-Signal &  
Power / Analog IC Fabless  
Design House in Taiwan**

 總部：  
台灣新竹科學園區

 辦事處：  
台灣－新北市、高雄市  
中國－深圳、蘇州  
美國－加州  
韓國－Bundang



# 全球駐點



## USA

Los Angeles, USA

## ASIA

Hsinchu, Taiwan (HQ, R&D)

Taipei, Taiwan

Kaohsiung, Taiwan

Shenzhen, China

Suzhou, China (R&D)

Bundang, Korea

Tokyo, Japan

**01** 379 employees worldwide

**03** 2 design centers

**02** 140 employees in R&D

**04** 6 sales offices/disti/ reps in 4 countries

## ANPEC Electronics Corporation



ANPEC Owned (Taiwan)

Stock symbol: 6435

### Discrete Device

MOSFET  
IGBT



(Taiwan)

Stock symbol: 6138

### IC Solution

Power Management  
Motor Driver  
Audio  
Sensor



ANPEC Owned (China)

### IC Solution

Power Management  
LED Signage  
China Service

## Mission

- Provide diversified and complete solutions to fulfill customer demands
- Establish win-win model with customers, share holders, employees and suppliers through continuous & value-added growth

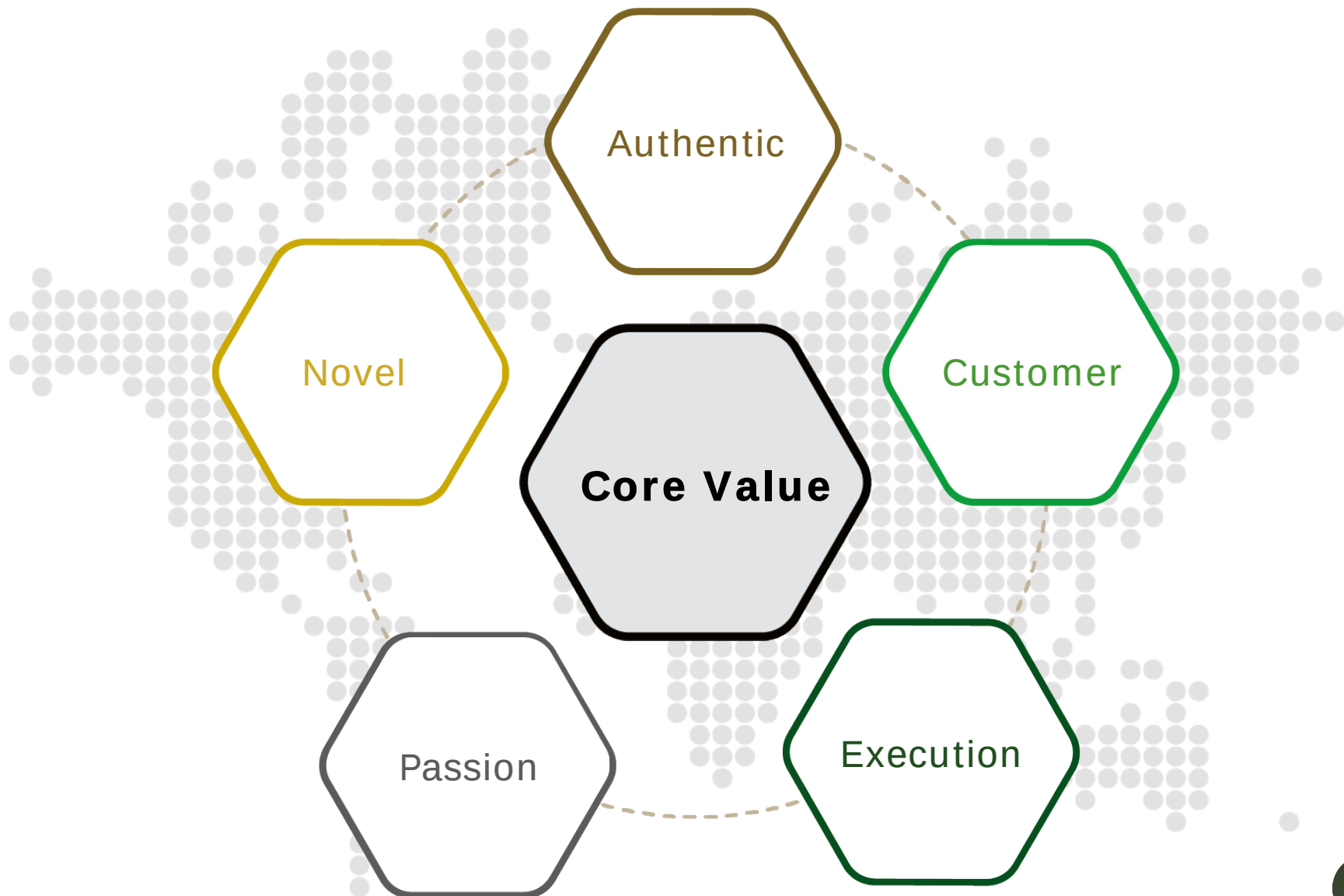
## Vision

- To be the leader in analog & mix-signal IC industry, and the major provider in the global market
- Enhance the analog & mix-signal IC design capability of Taiwan IC Industry
- Establish a better working environment for employees





# 核心價值



# 核心競爭優勢



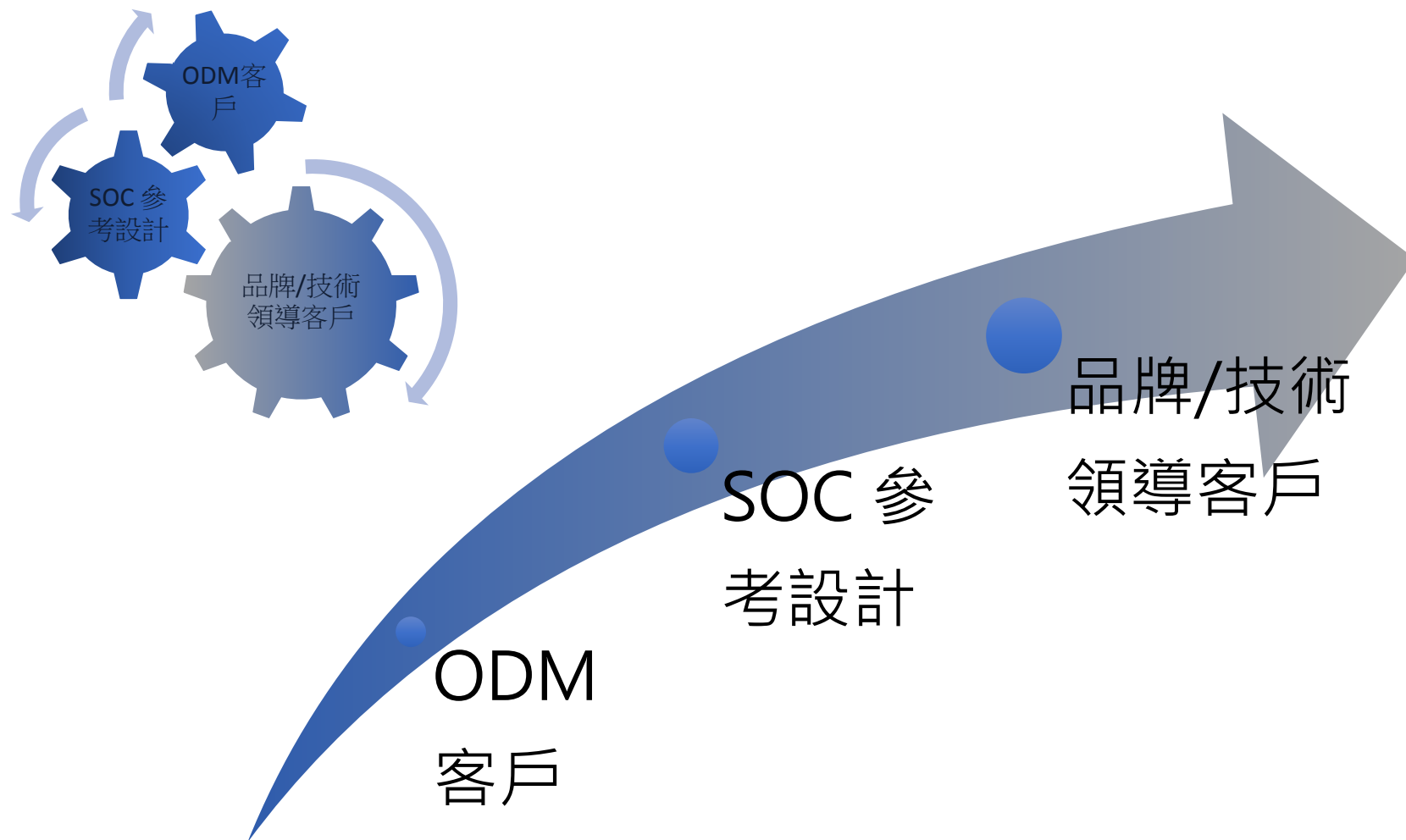
公司概況

**產品 & 策略**

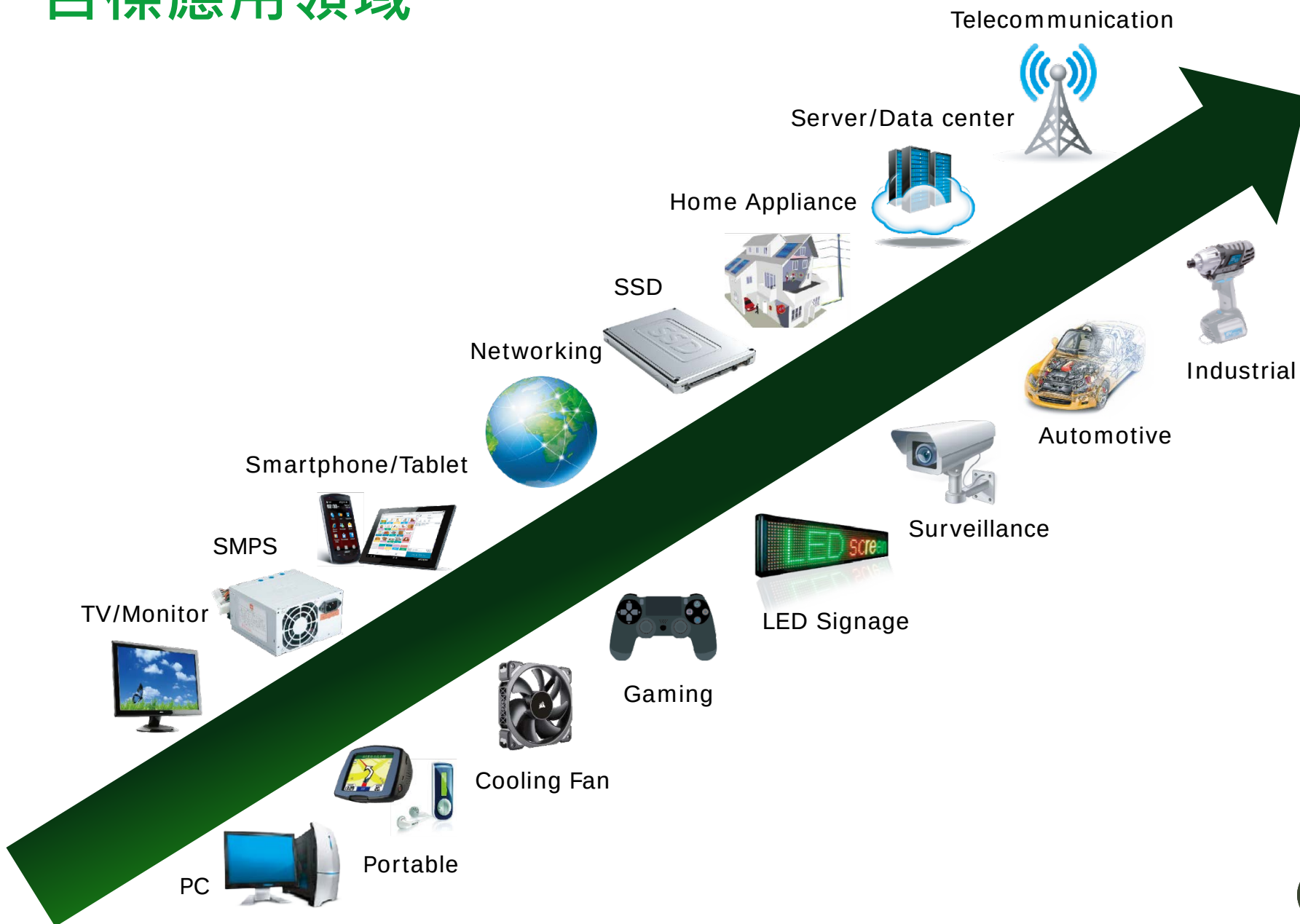
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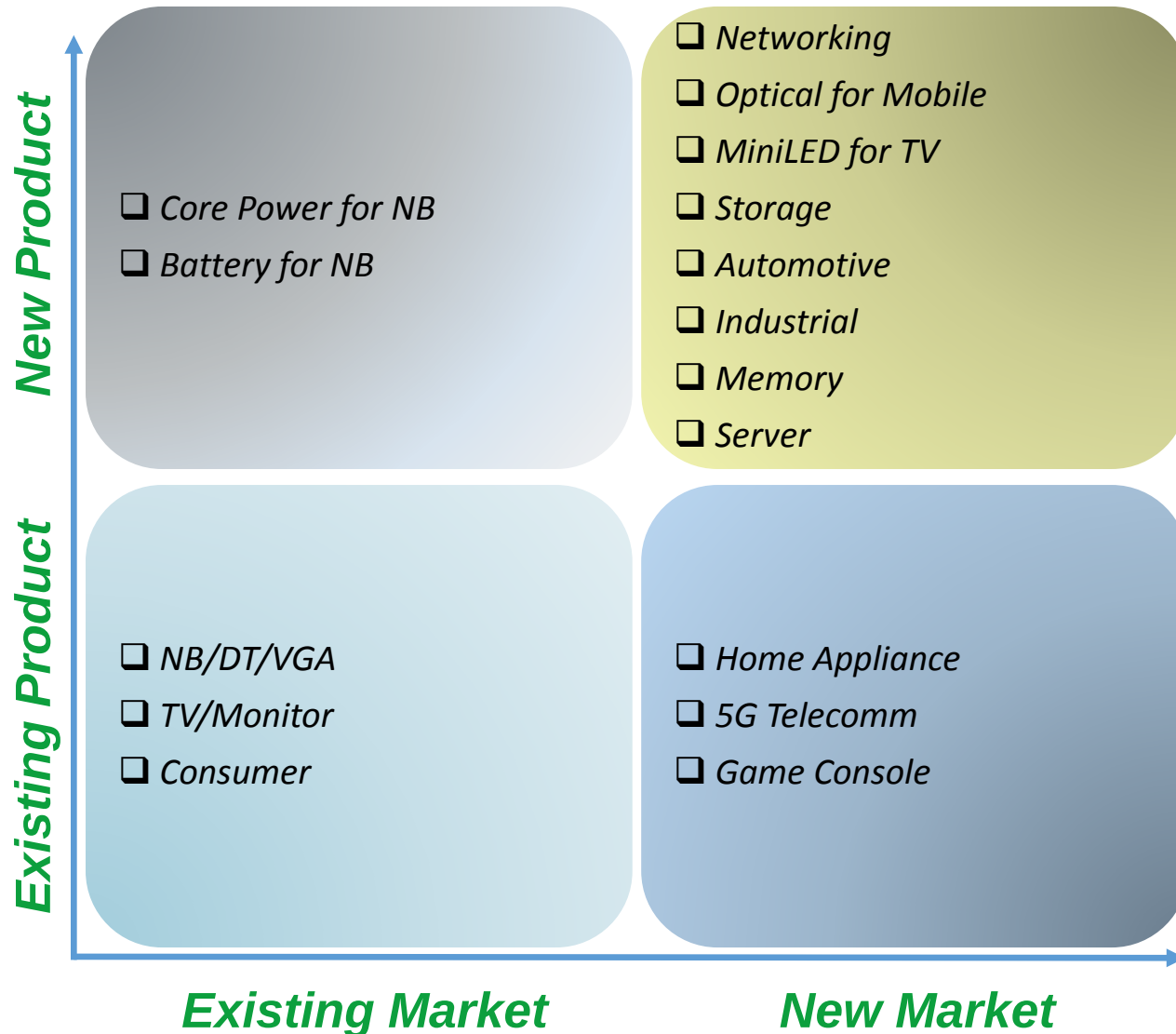
# 客戶策略



# 目標應用領域



# 成長動能



# 主要產品

## Motor Driver IC

- Fan Motor Driver
- BLDC Motor Driver
- Intelligent Motor Driver (uP embedded)
- Hall-effect Sensor

## Power Management IC

- PMIC
- Intelligent Power IC (uP embedded)
- Battery Charger
- Wireless Charger
- UHD Converter
- Dr.MOS
- DPWM

## Discrete Power Device

*\*Subsidiary - Sinopower Semi.*

- MOSFET
- UHV MOSFET
- Low-QR MOSFET
- Split-gate MOSFET
- IGBT

## Optical IC

- Ambient-light Sensor
- Proximity Sensor
- Spectrum Sensor
- Optical Isolator

## Audio IC

- High-power Digital Amp
- Codec
- Audio Sub-system
- Low-noise headphone Amp

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# 資產負債表及重要財務指標

## 資產負債表及重要財務指標

## Consolidated Balance Sheets & Key Indices

單位:新台幣仟元 Unit:NT\$ thousand

| 資產負債表項目 Selected Items from BS              | 2020/12/31 |           | 2019/12/31 |    |           |      |
|---------------------------------------------|------------|-----------|------------|----|-----------|------|
|                                             | 金額         | Amount    | %          | 金額 | Amount    | %    |
| 現金及有價金融商品投資<br>Cash & Marketable Securities |            | 1,258,218 | 31%        |    | 916,736   | 24%  |
| 應收款項 Accounts Receivable                    |            | 1,106,265 | 27%        |    | 1,059,937 | 28%  |
| 存貨 Inventories                              |            | 725,255   | 18%        |    | 1,051,212 | 27%  |
| 不動產、廠房及設備 Net PP&E                          |            | 552,716   | 14%        |    | 389,835   | 10%  |
| 資產總計 Total Assets                           |            | 4,024,527 | 100%       |    | 3,828,524 | 100% |
| 應付款項 Accounts Payable                       |            | 550,561   | 14%        |    | 589,439   | 15%  |
| 負債總計 Total Liabilities                      |            | 1,214,248 | 30%        |    | 1,272,765 | 33%  |
| 權益總計 Total Shareholders' Equity             |            | 2,810,279 | 70%        |    | 2,555,759 | 67%  |

## 重要財務指標 Key Indices

|                                |    |     |
|--------------------------------|----|-----|
| 平均收現日數 A/R Turnover Days       | 73 | 84  |
| 平均銷貨日數 Inventory Turnover Days | 96 | 120 |

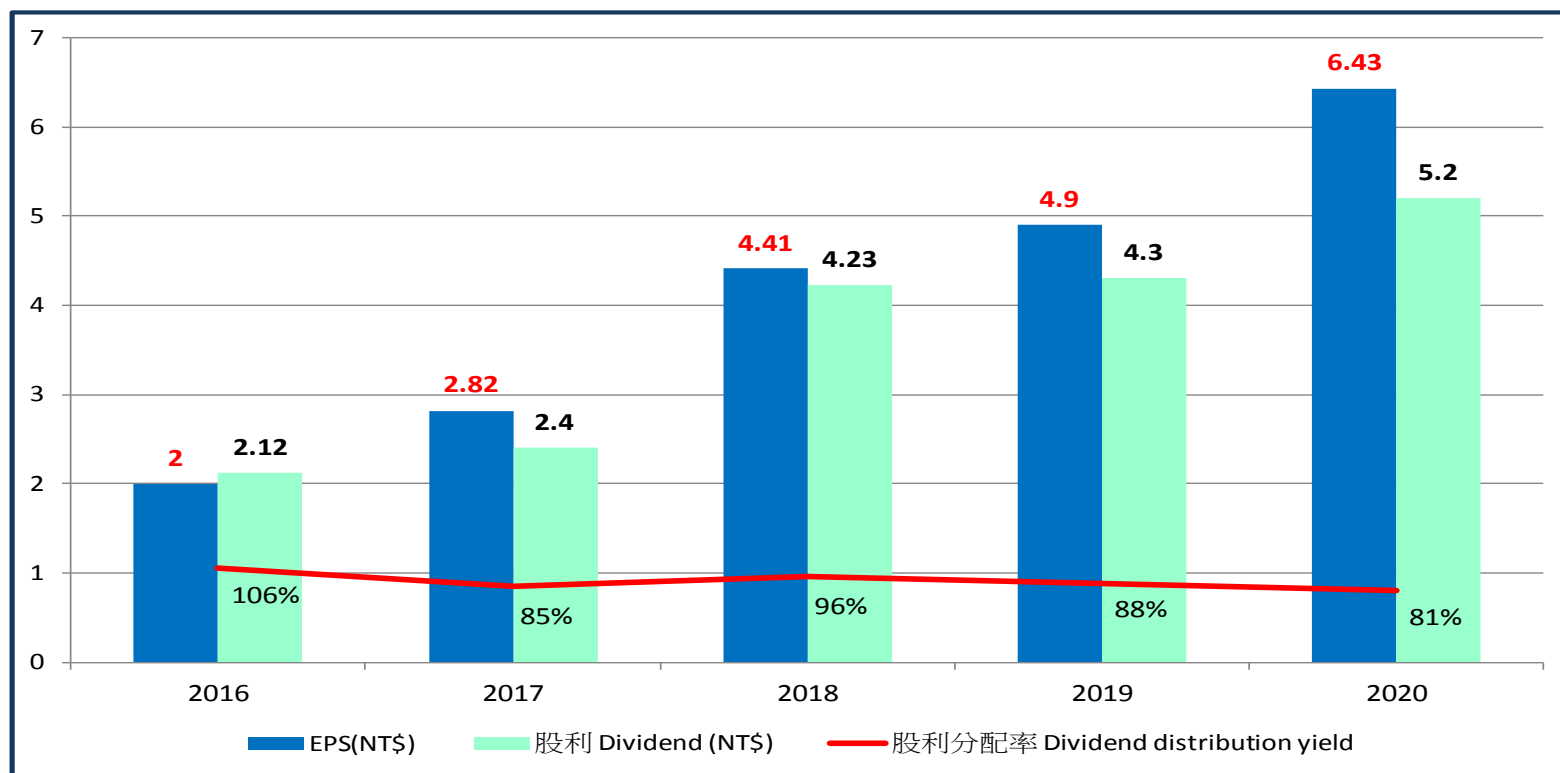
# 合併綜合損益表 - YoY

## 合併綜合損益表 Consolidated Income Statement - Y O Y

單位:新台幣仟元 Unit:NT\$ thousand

|                                               | 2020      |      | 2019      |      | Y o Y |
|-----------------------------------------------|-----------|------|-----------|------|-------|
|                                               | Amount    | %    | Amount    | %    | ↑ %   |
| 銷貨收入 Net Sales                                | 5,389,874 | 100% | 4,545,707 | 100% | 19%   |
| 毛利 Gross Margin                               | 1,607,851 | 30%  | 1,375,810 | 30%  | 17%   |
| 營業費用 Operating Exp.                           | 961,443   | 18%  | 926,159   | 20%  | 4%    |
| 稅前淨利 Income Before Income Tax                 | 691,212   | 13%  | 504,936   | 11%  | 37%   |
| 稅後淨利 Net Income                               | 585,818   | 11%  | 452,212   | 10%  | 30%   |
| 淨利(損)歸屬於 NET INCOME (LOSS) ATTRIBUTABLE TO:   |           |      |           |      |       |
| --本公司業主淨利 -Shareholders of the Parent Company | 456,521   | 78%  | 345,121   | 76%  | 32%   |
| --非控制權益淨利 -Noncontrolling interests           | 129,297   | 22%  | 107,091   | 24%  |       |
| 每股盈餘 EPS                                      | 6.43      |      | 4.90      |      |       |

# 近五年股利分配情形 Dividend in the past five years



| 年度                                | 2016 | 2017 | 2018 | 2019 | 2020 |
|-----------------------------------|------|------|------|------|------|
| EPS(NT\$)                         | 2    | 2.82 | 4.41 | 4.9  | 6.43 |
| 股利 Dividend (NT\$)                | 2.12 | 2.4  | 4.23 | 4.3  | 5.2  |
| 股利分配率 Dividend distribution yield | 106% | 85%  | 96%  | 88%  | 81%  |

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**Q & A**



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