

ANPEC Electronics Corporation

2024 Q3 Earnings Conference

2024.11.20

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Agenda

Company Profile

Product & Strategy

Financial Results

Q & A

Company Profile








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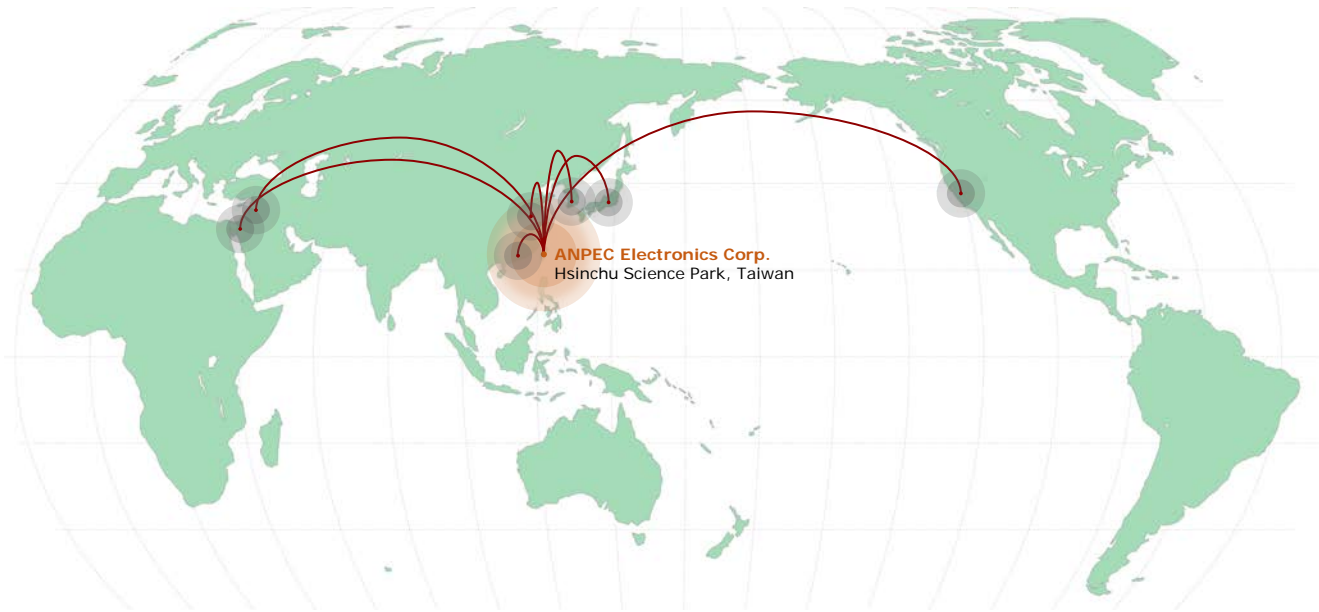
ABOUT ANPEC



-  **Establishment** : 10/1997
-  **Capital** : US\$25M
-  **Employees** : 400 (Worldwide)
-  **Stock symbol** : 6138
-  **Mixed-Signal & Power/Analog IC Fabless Design House in Taiwan**
-  **Headquarter** :
Hsinchu Science Park, Taiwan
-  **Office** :
Taipei & Kaohsiung, Taiwan
Suzhou & Shenzhen, China
Los Angeles, USA
Bundang, Korea



HUMAN RESOURCE



NA

Los Angeles, USA

ASIA

Hsinchu, Taiwan

Taipei, Taiwan

Kaohsiung, Taiwan

Shenzhen, China

Suzhou, China

Bundang, Korea

Tokyo, Japan

EU / ASIA

Petah Tikva, Israel

01 3 companies within ANPEC group

02 7 sales offices/disti/ reps in 5 countries

03 400 employees worldwide

04 60% employees in R&D

ANPEC GROUP



ANPEC Electronics Corporation



ANPEC Owned (Taiwan)

Stock symbol: 6435

Discrete Device

MOSFET
IGBT



(Taiwan)

Stock symbol: 6138

IC Solution

Power Management
Motor Driver
LED Driver
Audio
Sensor



ANPEC Owned (China)

IC Solution

China Service

VISION & MISSION

Vision

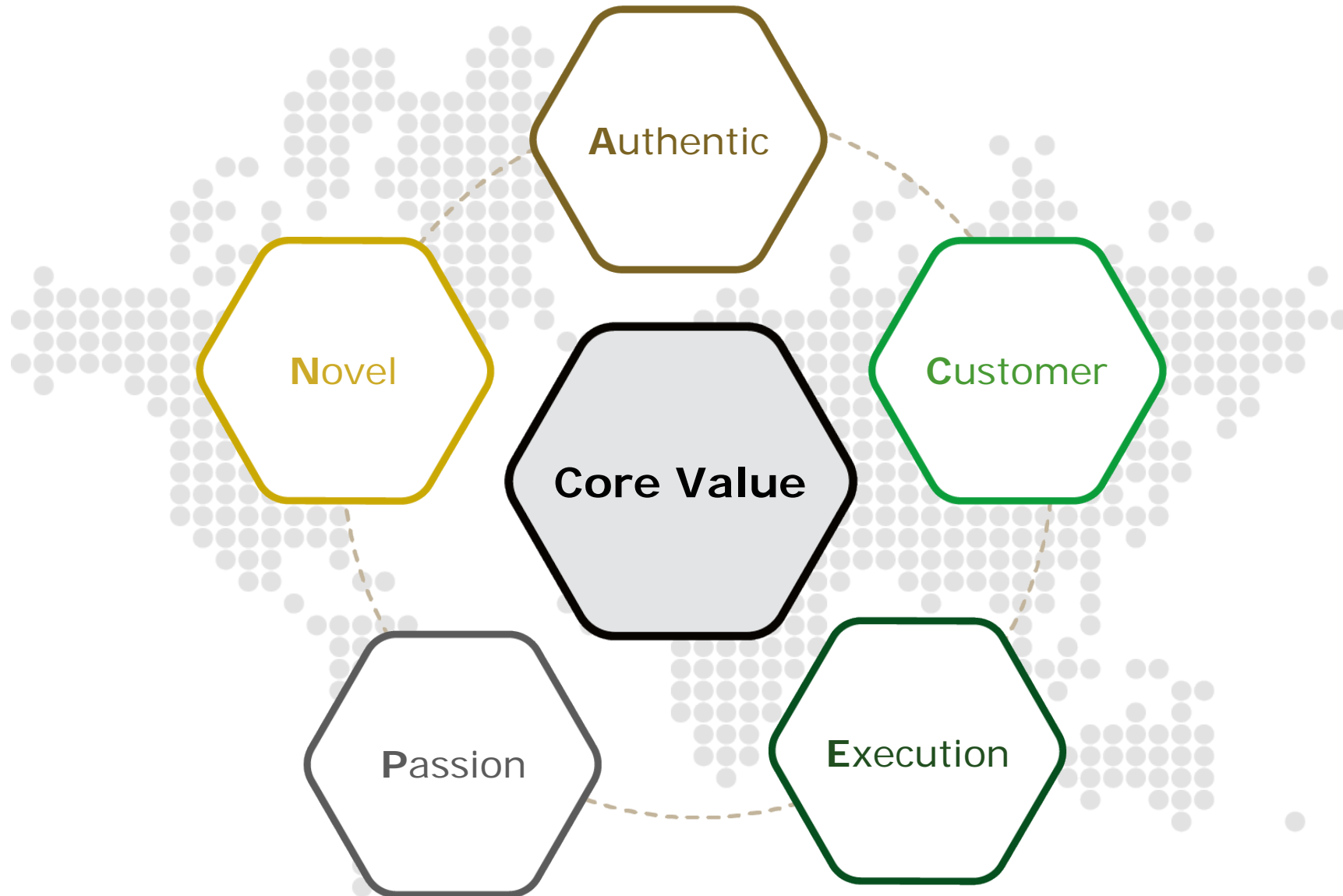
- To be the **leader** in analog & mix-signal IC industry, and the major provider in the global market
- Enhance the analog & mix-signal IC design capability of Taiwan IC Industry
- Establish a better working environment for employees



Mission

- Provide **diversified product mix** & **total solutions** to fulfill customer demands
- Establish win-win model with customers, shareholders, employees and suppliers through **continual improvement** & **value-added** growth

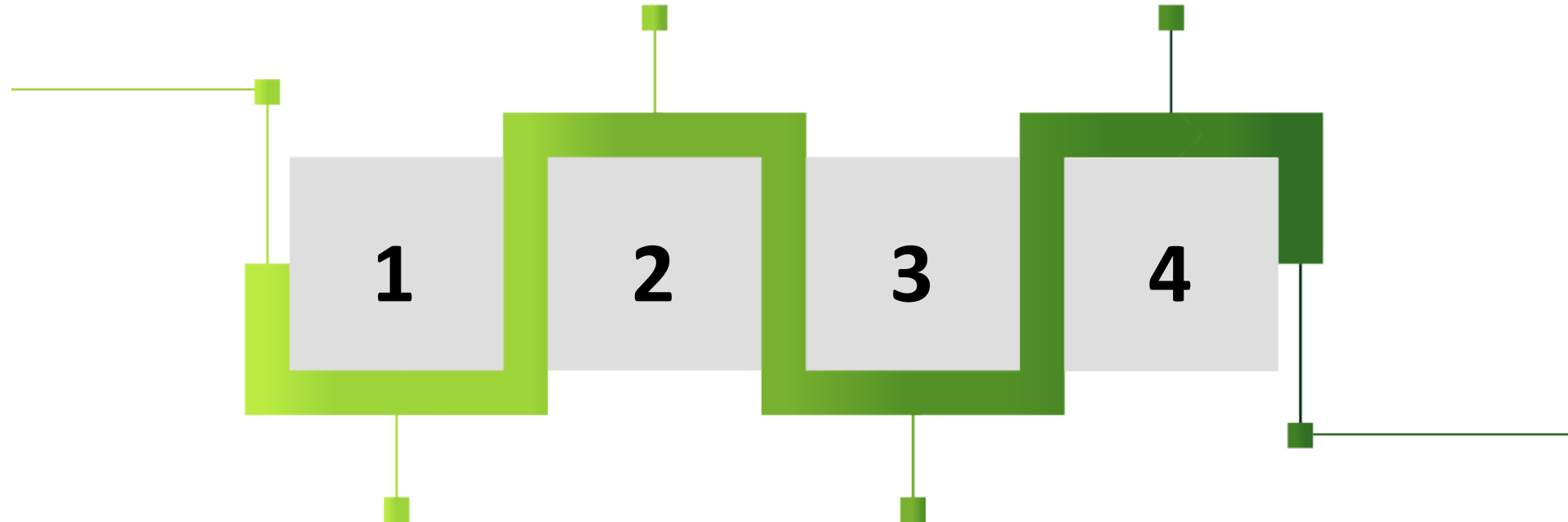
CORE VALUE



COMPETITIVE ADVANTAGE

Provide **power management, motor driver, audio Codec/amplifier, LED driver, sensors & discrete power device**. Support total solutions and one-stop-shopping.

Advanced **IP database** and strong **R&D capability** with short product **development leadtime** to assist customers in achieving time-to-market.



Enhance customer's competitiveness by providing **customized/ASIC, original & compatible solutions** for all segments.

Flat organization with **fast response and flexibility** to business decisions, technology engagements, logistic & production with top-tier quality & best cost structure.

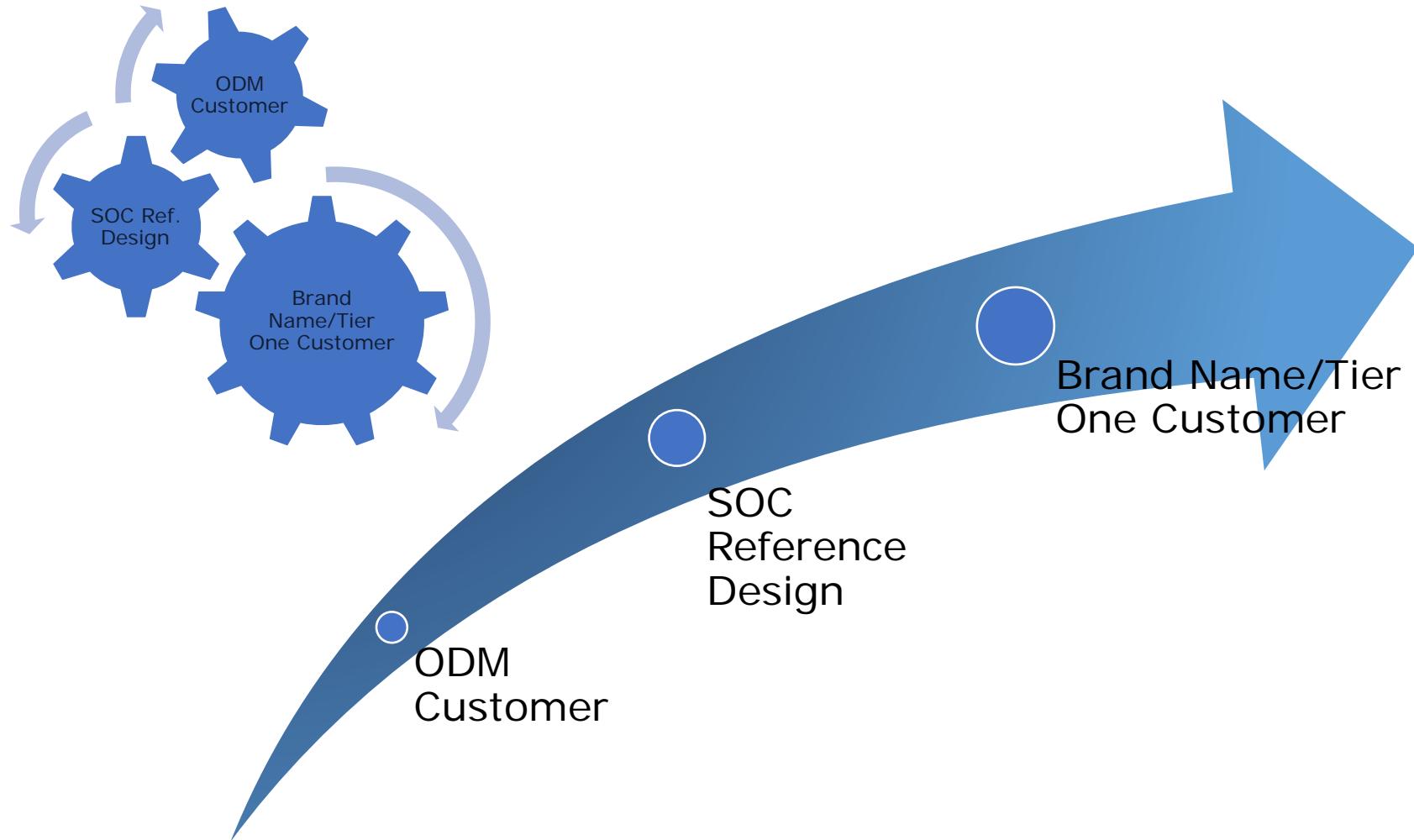
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CUSTOMER STRATEGY



PRODUCT FOCUS

Motor Driver IC

- Fan Motor Driver
- BLDC Motor Driver
- Intelligent Motor Driver (uP embedded)
- Hall-effect Sensor

Power Management IC

- Highly Integrated PMIC
- Low-Noise/EMI PMIC
- Battery Charger
- Wireless Charger
- UHD Converter
- Dr.MOS
- Multi-phase Core Power

Discrete Power Device

**Subsidiary - Sinopower Semi.*

- MOSFET
- UHV MOSFET
- Low-QR MOSFET
- Split-gate MOSFET
- IGBT

Optical IC

- Ambient-light Sensor
- Proximity Sensor
- Spectrum Sensor
- Optical Isolator

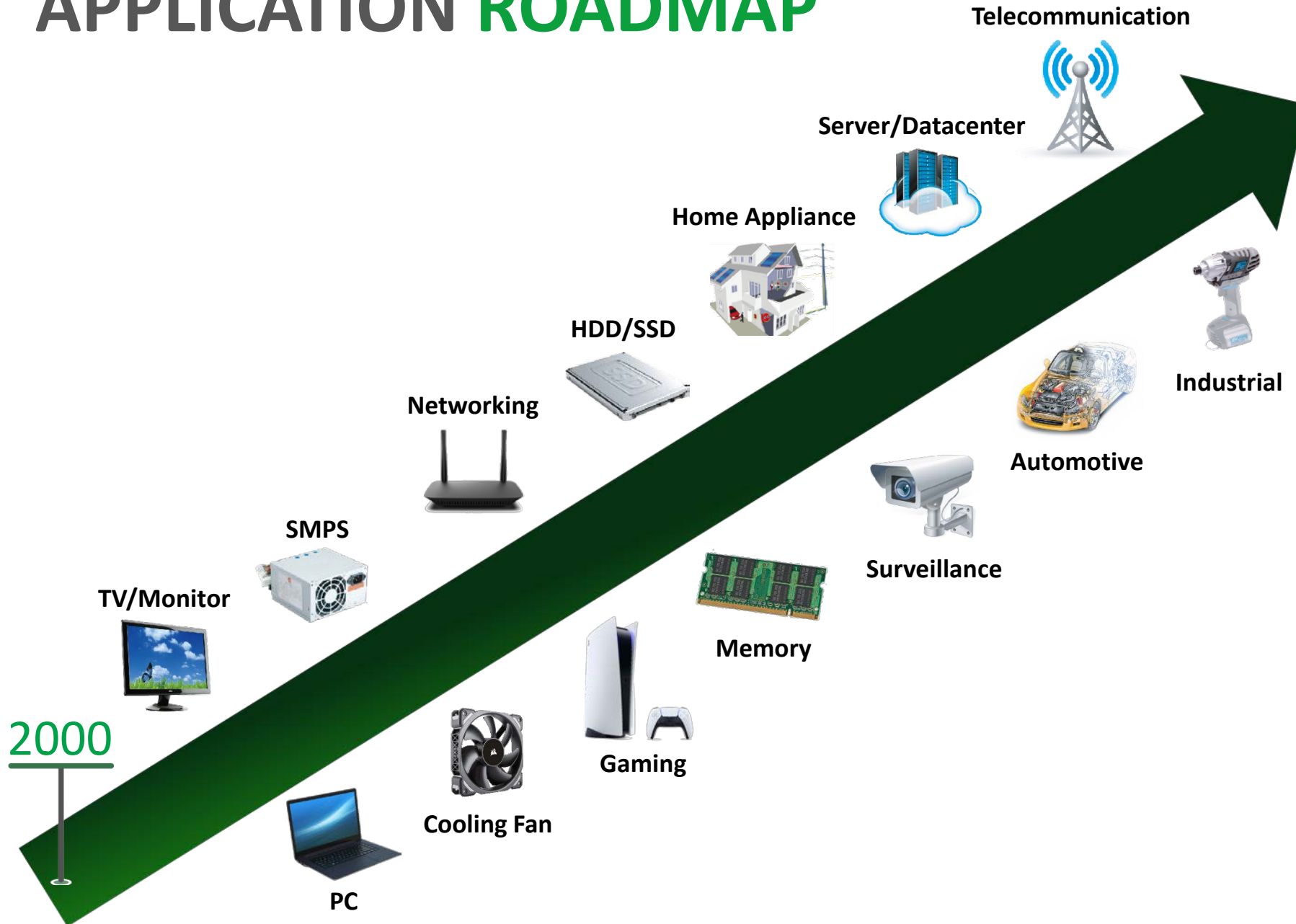
LED Driver IC

- Local-dimming MiniLED Driver
- Intelligent Local-dimming Driver (uP embedded)
- LCD backlight LED Driver
- VCSEL/IR LED Driver

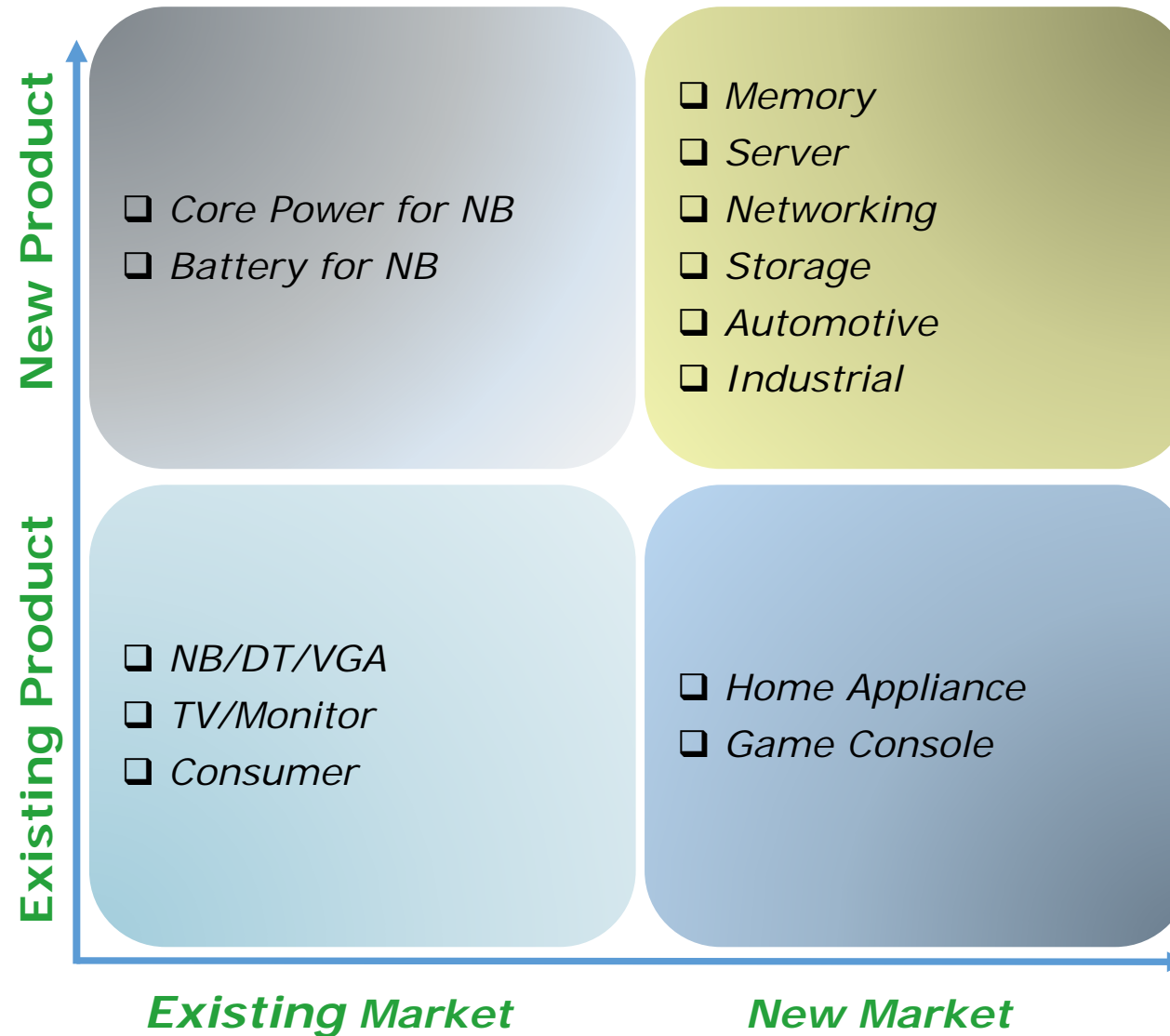
Audio IC

- High-power Digital Amp
- Codec
- Audio Sub-system
- Low-noise Headphone Amp

APPLICATION ROADMAP



GROWTH MOMENTUM



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CONSOLIDATED BALANCE SHEETS & KEY INDICES

單位:新台幣仟元 Unit:NT\$ thousand

資產負債表項目 Selected Items from BS	2024/09/30		2023/12/31		2023/09/30	
	金額	Amount	%	金額	Amount	%
現金及有價金融商品投資 Cash & Marketable Securities		1,900,559	33%		2,117,216	35%
應收款項 Accounts Receivable		1,179,382	20%		1,015,142	17%
存貨 Inventories		1,074,684	19%		1,126,705	19%
不動產、廠房及設備 Net PP&E		733,260	13%		745,315	12%
資產總計 Total Assets		5,808,569	100%		5,997,565	100%
應付款項 Accounts Payable		500,695	9%		520,382	9%
負債總計 Total Liabilities		1,523,224	26%		1,941,505	32%
權益總計 Total Shareholders' Equity		4,285,345	74%		4,056,060	68%

重要財務務指標 Key Indices

平均收現日數 A/R Turnover Days	66	59	67
平均銷貨日數 Inventory Turnover Days	114	149	159

CONSOLIDATED INCOME STATEMENT-YoY

單位:新台幣仟元 Unit:NT\$ thousand

	2024. Q1~Q3		2023. Q1~Q3		Y o Y
	Amount	%	Amount	%	
銷貨收入 Net Sales	4,581,180	100%	3,904,703	100%	17%
毛利 Gross Margin	1,631,652	36%	1,227,183	31%	33%
營業費用 Operating Exp.	943,154	21%	791,216	20%	19%
營業利益 Operating Income	688,498	15%	435,967	11%	58%
稅前淨利 Income Before Income Tax	783,449	17%	510,265	13%	54%
稅後淨利 Net Income	639,855	14%	419,114	11%	53%
淨利(損)歸屬於 NET INCOME (LOSS) ATTRIBUTABLE TO:					
--本公司業主淨利 -Shareholders of the Parent Company	546,411	85%	355,912	85%	54%
--非控制權益淨利 -Noncontrolling interests	93,444	15%	63,202	15%	
每股盈餘 EPS	7.51		4.88		

CONSOLIDATED INCOME STATEMENT-QoQ

單位:新台幣仟元 Unit:NT\$ thousand

	2024 Q3		2024 Q2		Q o Q	2023 Q3		Y o Y
	Amount	%	Amount	%	%	Amount	%	%
銷貨收入 Net Sales	1,607,188	100%	1,460,150	100%	10%	1,478,510	100%	9%
毛利 Gross Margin	578,423	36%	534,199	37%	8%	478,668	32%	21%
營業費用 Operating Exp.	317,254	20%	308,246	21%	3%	293,247	20%	8%
營業利益 Operating Income	261,169	16%	225,953	16%	16%	185,421	13%	41%
稅前淨利 Income Before Income Tax	269,135	17%	260,622	18%	3%	228,319	15%	18%
稅後淨利 Net Income	225,781	14%	210,819	14%	7%	190,310	13%	19%
淨利(損)歸屬於 NET INCOME (LOSS) ATTRIBUTABLE TO:								
--本公司業主淨利 -Shareholders of the Parent Company	196,418	87%	179,815	85%	9%	160,640	84%	22%
--非控制權益淨利 -Noncontrolling interests	29,363	13%	31,004	15%		29,670	16%	
每股盈餘 EPS	2.70		2.47			2.20		

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